



Tip_4 - Train your suppliers and employees.

There are several advantages to having training available for your suppliers and internal people.

- If your suppliers have no idea what is being requested of them, they will not ask you, they will be silent. No one wants to sound uninformed in front of their customer.
- If suppliers and employees are educated about the material regulations, they can better support you in the efforts. It is very discouraging to hear of a supplier that is trying to use the IPC-1752A for a Class D declaration and the customer's quality people are saying no, because they are not informed.
- If the suppliers learn to expect material declaration requests from your company there is less need to chase the declarations later. Consider making the material declaration part of the quoting process, and set policy “No declaration, NO PO”.

There is generic training for your team and supplier for RoHS, REACH, and other regulations on our website at www.rohsready.org/training.html. This is complimentary for your use as long as you do not edit or charge for use of the materials.